



ARKAJAIN
University
Jharkhand

30

2nd Semester End Term Examination: 2021-22.

Subject : Organizational Behaviour.

Roll No:

Course : BBA

Full Marks : 70

Time : 3 Hours.

Instructions to the Candidates:

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- Start writing from 2nd page onwards; **Don't Write On The 1st Page Backside.**
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PART - A

Multiple Choice Questions

[12x1=12]

1. The famous Hawthorne study was about
a) Group Behaviour
b) Human Relations dynamics
c) Human Sentiments
d) None of the above
2. The purpose of job enrichment is to _____
a) Expand no of Jobs individual can do
b) Increase Job Efficiency
c) Increase Job Effectiveness
d) Increase Job Satisfaction of Middle Management
3. Individuals such as Albert Einstein, Edwin Land and Steven Jobs lead through which type of power?
a) Legitimate
b) Reward
c) Expert
d) Charismatic
4. "Leadership motivates the people to work by the power of money", this concept is related to _____
a) Autocratic Model
b) Supportive Model
c) Custodial Model
d) Collegial Model
5. Who amongst the following is known as "Father of Scientific Management"?
a) Henry Fayol
b) Fredrick D Taylor
c) Robert Owen
d) None of these

6. Theory of "Hierarchy of Need" was given by

- a) Mayo
 - b) Maslow
 - c) Pavlov
 - d) None of these
7. Groups created by managerial decision in order to accomplish stated goals of the Organization are called

- a) Formal Group
- b) Informal Group
- c) Task Group
- d) Interest Group

8. Which among the following is the force of action or motivation.

- a) Behaviour
- b) Stimulus
- c) Perception
- d) Attitude

9. Which of the following is not a contributing discipline of OB

- a) Anthropology
- b) Psychology
- c) Physiology
- d) Sociology

10. _____ focuses on the influence of people on one another

- a) Anthropology
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- d) Psychology

11. "I don't feel comfortable in crowd" - This statement is an example of _____ component of attitude.

- a) Behavioural
- b) Cognitive
- c) Affective
- d) Positive

12. "The combination of characteristics or qualities that form an individual's distinctive character" is the definition of

- a) Personality
- b) Motivation
- c) Attitude
- d) Behaviour

PART - B

Answer any FOUR out of SIX

[4x7=28]

1. Comment on the statement "Organization needs people and people also need organization"
2. Discuss the challenges faced by a manager in present work environment
3. "Johari window is an effective tool for understanding self and others" Comment
4. Expectancy theory is one of the most complex intricate and logical theories of motivation" Examine the truth in this statement.
5. Write brief note on the following :
 - a. Transactional Analysis
 - b. McGregor's theory X and theory Y
6. "Communication is an essential Skill for a successful manager" - Explain

PART - C

Answer any TWO out of FOUR

[2x15=30]

1. What are the different Styles of Leadership you have learned explain them?
2. What do you mean by Learning? Explain theory of Learning.
3. What is Innovation? How it brings uniqueness for companies and its success?
4. Explain Maslow's Law of Need Hierarchy? Explain in detail.



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PART - A

Multiple Choice Questions

[12x1=12]

1. The following is a Direct Market Player:
a) Seller
b) Buyer
c) Activist
d) None of above
2. The following is a result of increased market share:
a) Increased Bargaining Power
b) Increase in lawsuits
c) Formation of cartel
d) None of above
3. This is a proven technique to improve market share:
a) Email Campaign
b) Advertising
c) Process Audit
d) CSR
4. Business Opportunity identification factor include-
a) Advertisement Campaign
b) Investment Size
c) Brainstorming
d) None of the above
5. The Porter's 5 Forces Model Includes -
a) Threat of Wind Up
b) Threat of Insolvency
c) Bargaining power of Government
d) None of these

6. This is identified as a type of start-up
 - a) Scalable Start-up
 - b) Incubator
 - c) Accelerator
 - d) Cohorts
7. Which of the following is a characteristic of Maturity Phase?
 - a) High Sales
 - b) High Growth
 - c) Both of these
 - d) None of these
8. Changes in trade restrictions can be classified as a _____ change:
 - a) Environmental
 - b) Political
 - c) Technological
 - d) Legal
9. D.I.N. stands for -
 - a) Director Index Number
 - b) Digital Index Number
 - c) Director Identification Number
 - d) Director Index Number
10. Which of the following is a characteristic of a company?
 - a) Separate Legal Entity
 - b) Unlimited Liability
 - c) Progressive Succession
 - d) None of these
11. Strategy Formulation essentially includes
 - a) Planning
 - b) Decision Making
 - c) Both a & b
 - d) None of the above
12. Strategy Evaluation includes the following steps
 - a) Measure Performance
 - b) Suggest Corrective Action
 - c) Ensure Control
 - d) All of the above

PART - B

Answer any FOUR out of SIX

[4x7=28]

1. Define Startup. Explain different types of Startups with suitable examples.
2. Write short notes on the following:
 - a) Market Share
 - b) Industry
 - c) Articles of Association
 - d) Memorandum of Association
 - e) Private Limited Company
 - f) Public Limited Company
 - g) Buyable Start-ups
3. In what ways is an Industry and Sector different from each other?
4. Explain different steps involved in the Incorporation of a Company.
5. Explain the different phases of Life Cycle of a Company.
6. Define and Explain PESTEL Analysis.

PART - C

Answer any TWO out of FOUR

[2x15=30]

1. What is Innovation? Explain the importance of managing innovation in business with the help of various Corporate Innovation Models.

2. Explain the basics of strategy with the help of the Strategic Management Process. How strategy evaluation and control is important for an organization?
3. What is your understanding about the Porter's Five Forces Model? Explain with the help of a relevant company/industry.
4. Elaborate the strategies with respect to Corporate, Business and Functional Strategies with suitable examples. Discuss the role of strategic plan and intent in successful implementation of strategies.

Additional Information: (i) Subscription received during the year includes ₹ 25,000 as donation for Building. (ii) Telephone bill unpaid as on March 31, 2020 was ₹ 4,000 and on March 31, 2021 ₹ 2,600. (iii) Value of 8% Government Securities on March 31, 2020 was ₹ 80,000. (iv) Additional Government Securities worth ₹ 30,000 were purchased on March 31, 2021.

2. Zocon Ltd. issued a prospectus inviting applications for 5,00,000 equity shares of ₹ 10 each issued at a premium of 10% payable as: 3 on Application, 5 on Allotment (including premium) and 3 on call. Applications were received for 6, 60,000 shares. Allotment was made as follows: (a) Applicants of 4, 00,000 shares were allotted in full. (b) Applicants of 2, 00,000 shares were allotted 50% on pro rata basis. (c) Applicants of 60,000 shares were issued letters of regret. A shareholder to whom 500 shares were allotted under category (a) paid full amount on shares allotted to him along with allotment money. Another shareholder to whom 1,000 shares were allotted under category (b) failed to pay the amount due on allotment. His shares were immediately forfeited. These shares were then reissued at ₹ 14 per share as ₹ 7 paid up. Call has not yet been made. Journalise.

3. Mahesh Ltd. had issued 20,000, 10% debentures of ₹ 100 each. 8,000, 10% debentures were due for redemption on 31st March, 2019. The company had a balance of ₹ 4,40,000 in the Debenture Redemption Reserve Account on 31st March, 2018. The company invested the required amount in the Debenture Redemption Investment on 1st April, 2018. Pass the necessary journal entries for redemption of debentures. Ignore the entries for interest on debentures.

4. Differentiate between Share Holder and Debenture Holder. Also explain importance of Financial Statements to its users.

18/7/22



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2nd Semester End Term Examination: 2021-22.

Subject : Business Accounting II **Roll No:**
Course : BBA
Full Marks : 70 **Time : 3 Hours.**

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PART - A

Multiple Choice Questions

[12x1=12]

1. Which of the following statements is false?
 - a) A company can issue redeemable debentures b) A company can issue debentures with voting rights.
 - c) A company can issue convertible debentures d) A company can buy its own debentures and shares
2. Issue of Debenture at more than face value, Called
 - a) Issue of debenture at premium
 - b) Issue of debenture at par
 - c) Both
 - d) None of the above
3. Debentures represent the:
 - a) Long-term Borrowings of a company
 - b) Directors' shares in a company
 - c) The Investment of Equity-Shareholders
 - d) Short-term borrowings of a company
4. When a company issue its debentures at discount, the amount is considered as
 - a) Capital Loss
 - b) Normal Loss
 - c) Capital gain
 - d) Reserve & Surplus
5. Share application and allotment account is a:
 - a) Personal account
 - b) Real account
 - c) Nominal account
 - d) None of the options

3. Journalise the following transactions a) Mehar Ltd. issued ₹ 1,00,000, 12% Debentures of ₹ 100 each at a premium of 5% redeemable at a premium of 2%
- b) 12 % Debentures were issued at a discount of 10% to a vendor of machinery for payment of ₹ 9,00,000
- c) Issue of 10,000 11% debentures of ₹ 100 each as collateral in favour of State Bank of India. Company opted to pass necessary entry for issue of debentures
4. Crown Ltd forfeited 50 shares of ₹ 10 each, for non-payment of final call money of ₹ 3 per share. Out of these 20 shares were reissued to Taj at ₹ 8 per share. Record the journal entries for forfeiture and reissue of shares assuming that the company maintains call in arrear, call in advance account.
5. Discuss the various methods of valuation of Goodwill.
6. Prepare the Format of Balance Sheet As per Sch- III and explain its elements.

[2x15=30]

PART - C

Answer any TWO out of FOUR

1. From the following Receipts and Payments Account and additional information provided by Ramanath Club, Prepare Income and Expenditure Account for the year ending on 31st March 2021.

Receipts	Amount (₹)	Payments	Amount(₹)
To Balance b/d	48,000	By Salaries and Wages: 2019-20 10,600	1,13,800
To Subscription	95,000	2020-21 1,03,200	47,000
To Entrance Fee	1,56,000	By Sundry expenses	60,400
To Locker rent	50,000	By Refreshment expenses	5,000
To Interest on govt. Securities	5,400	By Telephone bill By Rent & Rates By Library Book	24,000
To Revenue from refreshment	52,000	By 8% Govt. Securities	25,000
To Sale of old newspapers	4,600	By Honorarium to Secretary	30,000
To Sale of furniture (Book value: ₹ 11,000)	12,000	By Balance c/d	5,000
			1,12,800
			<u>4,23,000</u>
	<u>4,23,000</u>		<u>4,23,000</u>

6. Securities premium account is shown on the liabilities side of the balance sheet:
- a) Reserves and surplus
b) Share capital
c) Current liabilities
d) None of the options
7. If the Premium on the forfeited shares has already been received, then Securities Premium A/c should be:
- a) Credited
b) Debited
c) No treatment
d) None of these
8. According to prescribed order of assets in a Company's Balance Sheet _____ assets should be shown first of all.
- a) Non-Current Assets
b) Current Assets
c) Current Investments
d) Loans and Advances
9. Goodwill appears in a Company's Balance Sheet under the Sub-head _____
- a) Unamortized Assets
b) Non-Current Investment
c) Intangible Assets
d) Tangible Assets
10. Share Capital of a company consists of 5,00,000 Shares of ₹10 each, ₹8 called up. All the shareholders have duly paid the called-up amount. Share capital will be shown as :
- a) Subscribed and Fully Paid
b) Subscribed but not fully paid
c) Any of the above
d) None of the above

PART - B

11. Receipts and Payments A/c is a summary of:
- a) All Capital Receipts and Payments
b) All Revenue Receipts and Payments
c) All Revenue and Capital Receipts & Payments
d) None of the above
12. In case Specific fund is maintained, the expenses exceeding the amount of the fluids, should be recorded on:
- a) Liabilities side of the Balance Sheet
b) Debit side the Income and Expenditure Account
c) Assets side of the Balance Sheet
d) Credit side of the Income & Expenditure Account

[4x7=28]

1. Rahul Ltd. has 50,000; 9% Debentures of ₹ 50 each due for redemption on 31st March 2015. Debentures redemption reserve has a balance of ₹ 5,00,000 on that date. Record the necessary journal entries at the time of redemption of debentures.
2. From the following information calculate the amount of subscriptions to be credited to the income and expenditure account for the year, 2012-13.

Subscriptions received during the year	80,000
Subscriptions outstanding on 31st March, 2012	26,000
Subscriptions outstanding on 31st March, 2013	6,000
Subscriptions received in advance on 31st March, 2012	15,000
Subscriptions received in advance on 31st March, 2013	10,000
Subscription of Rs. 2,000 are still in arrears for the year 2011-12	



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Subject : Macro Economics **Roll No:**
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PART - A

Multiple Choice Questions **[12x1=12]**

1. Which of the following is not correct?
a) $NNP MP = GNP MP - depreciation$ b) $NNPMP = NNP FC + net indirect taxes$
c) $GDP MP = GNP MP + NFIA$ d) $NDPFC = GDP FC - depreciation$
2. In business cycle, the cycles follow these sequence-
a) Prosperity or boom \rightarrow recession \rightarrow depression or slump and then \rightarrow Recovery
b) Prosperity or boom \rightarrow depression or slump \rightarrow recession and then \rightarrow Recovery
c) Recession \rightarrow depression or slump \rightarrow Recovery and then \rightarrow Prosperity or boom
d) Recovery \rightarrow recession \rightarrow depression or slump and then \rightarrow Prosperity or boom.
3. The study of groups and broad aggregates of the economy is known as
a) Microeconomics b) Macroeconomics
c) International Economics d) None of the above.

PART - C
Answer any TWO out of FOUR

[2x15=30]

1. Draw a hypothetical graph of a business cycle labelling the phases of the cycle?
2. Write the whole concept of Evolution, Definitions and Functions of money?
3. What is central bank and write the main functions of central bank?
4. Write about Circular Flow of Income and expenditure in two, three, and four sector economy.

4. Which bank is called lender of last resort?
a) Commercial bank
b) Agricultural bank
c) Industrial bank
d) Central bank
5. Inflation is the state in which
a) The value of money decreases
b) The value of money increases
c) The value of the money increases first and then decreases
d) The value of money decreases first and increases later
6. Who regulates the money circulation in India?
a) SBI
b) RBI
c) NABARD
d) Commercial banks
7. The type of equilibrium that deals with the determination of price and quantity of only in one market is known as:
a) General equilibrium
b) Partial equilibrium
c) Zero equilibrium
d) Pareto equilibrium
8. Macroeconomics is a study of economics that deals with which 4 major factors:
a) Households, firms, government, and demand-supply
b) Households, firms, government and external sector
c) Firms, government, free-market, and regulations
d) None of the above
9. Which of the following concept is just opposite to deflation?
a) Stagflation
b) Inflation
c) Recession
d) Disinflation
10. What are the tools of macroeconomics?
a) Monetary Policy
b) Fiscal Policy
c) Income Policy
d) All of the above
11. In the terminology of economics and money demand, the terms M1 and M2 are also known as:
a) Short money
b) Long money
c) Broad money
d) Narrow money
12. What is the Cash Reserve Ratio (CRR)?
a) The fraction of the deposits that commercial banks lend to the customers
b) The fraction of the deposits that RBI must keep with commercial banks
c) The fraction of the deposits that commercial banks must keep with RBI
d) None of the above

PART - B

[4x7=28]

Answer any FOUR out of SIX

1. Analyses the methods of controlling trade cycle?
2. Define Fiscal policy as controlling equipment?
3. Write the concept about why there is a need to study macroeconomics?
4. Write any five differences between Micro and Macro Economics?
5. Write the difference between Depression and Stagflation?
6. Write techniques of credit control with special reference to India?



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Answer any FOUR out of SIX

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Answer any TWO out of FOUR

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3. What is Innovation? How it brings uniqueness for companies and its success?
4. Explain Maslow's Law of Need Hierarchy? Explain in detail.

6. If we are following discounting techniques, we will be calculating:
- Future Value
 - Present Value
 - Annuity
 - Perpetuity
7. Is the Time Value of Money concept important in managing wealth?
- Yes
 - No
 - None of the above
 - None of the above
8. This is one of the limitations of the Accounting Rate of Return method:
- It is based on the concept of Cash Flows
 - It is based on the concept of Accounting Profits
 - None of the above
 - None of the above
9. The following is a Discounted Cash Flow (DCF) technique:
- Net Present Value
 - Accounting Rate of Return
 - Payback Period
 - None of the above
10. Internal Rate of Return (IRR) is applicable only when:
- $NPV > 1$
 - $NPV < 1$
 - $NPV = 1$
 - $NPV = 0$
11. Operating Leverage gives rise to _____ risk
- Business
 - Economic
 - Strategic
 - Financial
12. Speculative Motive in cash management means:
- Investing in planned projects
 - Investing in unexpected projects
 - Investing in the long term
 - None of the above

PART - B

Answer any FOUR out of SIX

[4x7=28]

- Write short notes on:
 - Equity Shares
 - Debentures
 - Term Loans
 - Financial Planning
 - Profitability Index
- Define Financial Management. What is the nature and scope of Financial Management?
- What is the difference between Annuity and Perpetuity?
- What is Capital Budgeting? How is it helpful to an organization?
- What will be the future value of Rs. 1,000 at the end of five years paying 5% rate of interest?
- A Perpetuity makes payment of Rs. 2,000 every year, with the first payment coming one year from today. If the discount rate is 10%, what is the present value of the perpetuity?

PART - C

Answer any TWO out of FOUR

[2x15=30]

- What is the Time Value of Money? What is its relevance?
- What is Annuity? Explain the concept in detail with the help of relevant examples.
- "The payback period is more a method of liquidity rather than profitability". Comment.
- Suppose Mr. Sharma has decided to invest Rs. 2,00,000 of his saving in share market, but he gets confused in which companies he should invest to get enough return after 5 years:

Company A: Rate of return 8% annually, expected cash flow - Rs. 1, 80,000 per year

Company C: Rate of return 7% quarterly, expected cash flow - Rs. 3, 80,000 per year

Company P: Rate of return 7.9% semi-annually, expected cash flow - Rs. 2, 10,000 per year

Find out which investment is best for Mr. Sharma with the help of Payback period.

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PART - A

Multiple Choice Questions

[12x1=12]

1. Which of the following requires maximum energy?
 a) Secondary consumer
 b) Primary consumer
 c) Primary Producer
 d) Decomposers
2. Hyenas and Vultures are
 a) Omnivorous
 b) Scavengers
 c) Carnivorous
 d) Herbivorous
3. Which statement is correct with respect to the food chain?
 a) Every component of food chain forms b) Inter-relation between different trophic level
 c) All the chains formed by nutritional relations is used to understand energy flow
 d) All of the above
4. The natural place of an organism or community is known as the natural place of an organism or community is known as:
 a) Niche
 b) Habitat
 c) Habit
 d) Biome

PART - C

Answer any TWO out of FOUR

1. Explain each of the following terms: (3x5=15)

- a. Pollution and its effect on the environment
 - b. Biomedical waste management
 - c. Population Explosion
2. Write a short note on causes of land and soil degradation? Also, mention the preventive measures to reduce land and soil degradation?
3. What is sustainable development? What is the importance of this concept?
4. Comment on the Wildlife Protection Act, its importance and objectives.

5. Wide variety of living organism is called:

- a) Biodiversity
 - b) Population
 - c) Habitat
 - d) Diversity
6. Which are the abiotic components of an ecosystem
- a) Soil
 - b) Protein
 - c) Carbon
 - d) All of the above

7. The set of Ecosystem is called

- a) Biosphere
- b) Hydrosphere
- c) Atmosphere
- d) None of these

8. Which is the renewable exhaustible natural energy resource?

- a) Coal
- b) Petroleum
- c) Kerosene
- d) Biomass

9. The most important organism for an ecosystem are

- a) Herbivorous
- b) Green Plants
- c) Carnivorous
- d) Protozoa

10. Which one of the following is the main reason for decrease in the per capita income?

- a) Due to decrease in gross national product
- b) Due to decrease in population growth
- c) Due to increase in population growth
- d) Due to equitable distribution of income

11. A food chain consist of:

- a) Producer
- b) Consumer
- c) Decomposer
- d) Producer and consumer

12. Food chain always starts with

- a) Photosynthesis
- b) Respiration
- c) Nitrogen fixation
- d) Decay

PART - B

Answer any FOUR out of SIX

1. What do you understand by Air Pollution? Comment on Ambient Air Quality Standards?
2. What are water pollutants? Explain its harmful effect on human health.
3. Discuss briefly about the Environmental Protection Act, 1986.
4. What is a food chain? Explain the various types of trophic level in a food chain.
5. What are the importance of an ecosystem?
6. What is a greenhouse effect? What are the gases responsible for greenhouse effect?



ARKAJAIN
University
Jharkhand

2nd Semester End Term Backlog Examination: 2021-22.

Subject : Hindi
Course : BBA
Full Marks : 35

Roll No:

Time : 3 Hours.

Instructions to the Candidates:

- Read the question paper very carefully.
- Start writing from 2nd page onwards; Don't Write On The 1st Page Backside.
- Question Paper is divided into Three Parts -A, B & C.
- Part- A is containing 5 multiple choice questions & 5 very short Question Answer.
- Part- B containing FOUR questions out of which TWO questions are to be answered.
- Part- C containing THREE questions out of which ONE questions are to be answered.
- Do not write anything except your Roll No. on the question paper.
- Possession of Mobile Phones or any kind of Written Material, Arguments with the Invigilator or Discussing with Co-Student will come under Unfair Means and will Result in the Cancellation of the Papers.

Multiple Choice Questions

1. प्रेमचंद का जन्म स्थान है?
a) दिल्ली
c) लमही
2. असदखॉ की फिरौती कितने रुपये पर तय हुई थी ?
a) एक हजार
c) तीन हजार
3. सरदार हिमत सिंह के प्राण की रक्षा किसने की ?
a) तूरया
c) कप्तान साहब
4. असदखॉ और तूरया के बीच क्या संबंध है?
a) बाप बेटी का
c) पति पत्नी का
5. फौज में भर्ती होकर जगत सिंह कहाँ गया था?
a) अदन
c) रूस

PART - A

[5x1=05]

- b) बनारस
d) इनमें से कोई नहीं
- b) दो हजार
d) इनमें से कोई नहीं
- b) सैनिक
d) हैदर खान
- b) भाई बहन का
d) इनमें से कोई नहीं
- b) अरब
d) इनमें से कोई नहीं

Very Short Question Answer

[5x2=10]

1. अर्थ स्पष्ट करे:
साधु ऐसा चाहिए, जैसा सूप सुभाय,
सार-सार को गहि रहै, थोथा देई उड़ाय।
2. निम्नलिखित शब्दों के दो दो पर्यायवाची शब्द लिखें:-
आनंद, कौशल
3. कप्तान साहब कहानी के पात्रों का नाम लिखें।
4. मंत्र शीर्षक कहानी के नारी पात्रों का नाम लिखें।
5. विपरीत शब्द लिखें:-
कपूत, कटुता

PART - B

Answer any TWO out of FOUR

[2x5=10]

1. अर्थ स्पष्ट करे:-
सिंहासन हिल उठे राजवंशों ने भृकुटी तनी थी,
बूढ़े भारत में आई फिर से नयी जवानी थी,
गुमी हुई आज़ादी की कीमत सबने पहचानी थी,
दूर फिरंगी को करने की सब ने मन में ठनी थी।
चमक उठी सन सतावन में, यह तलवार पुरानी थी,
बुंदेलो हरबोलों के मुँह हमने सुनी कहानी थी,
खूब लड़ी मर्दानी वो तो झाँसी वाली रानी थी।
2. समास की परिभाषा लिखे। उनके भेदों को उदाहरण सहित लिखे ?
3. विपरीत शब्द लिखें :-
क) समस्या ख) संयोग ग) सुपात्र घ) श्रव्य ङ) श्री गणेश
4. स्थानांतरण प्रमाण पत्र प्राप्त करने के लिए प्रधानाचार्य के पास आवेदन पत्र लिखिए।

PART - C

Answer any ONE out of THREE

[1x10=10]

1. निबंध लिखें:- आरक्षण अथवा नारीशक्ति
2. फातिहा कहानी का सारांश लिखे।
3. निम्नलिखित शब्दावली का हिन्दी में अनुवाद करे:-
TRANSFER, PAYMENT, OUTPUT, CURRENCY, DEPOSITOR,
OWNERSHIP, AWARE, ATTITUDE, SYMPTOM, MARINE