



6th Semester End Term Examination: 2021-22.

Subject : Industrial Relations & Labour Laws **Roll No:**

Course : B.COM [Hons.]

Full Marks : 70 **Time** : 3 Hours.

Instructions to the Candidates:

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- Question Paper is divided into Three Parts -A, B & C.
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PART - A

Multiple Choice Questions

[12x1=12]

1. Which of the following is not a part of the scope of industrial relations?
 - a) Employer-employee relations
 - b) Labour relations
 - c) Group Relation
 - d) None of these
2. Collective bargaining was considered as apex of IR system is concerned with
 - a) Gandhian approach
 - b) Systems approach
 - c) Oxford approach
 - d) All of these
3. A _____ strives to protect maintain and improve economic, social and vocational interest of their members.
 - a) Trade union
 - b) Employer union
 - c) Both a & b
 - d) None of these
4. What criteria are used to assess whether a trade union is independent?
 - a) Whether its name implies independence
 - b) The size of its membership
 - c) Its future plans for co-operation with the employer.
 - d) Its background and the way it Organizes & structures itself, including its finances.

5. Can an employer refuse to employ a trade union member because the employer regards them all as troublemakers?
- Yes, an employer may take on or reject who they wish.
 - Yes, if they have suffered from lots of industrial action from trade unions in the past.
 - No, because some people will be away and not be able to vote
 - No, because all ballots have to be secret
6. Is it legal for a trade union to call together its workers in one factory and decide on a strike based on voting by raising hands?
- No, because it was open, fair, and honest
 - Yes, because this is the way that it has always been done.
7. Main aspects of industrial relations are
- Promotion and development of healthy manager and labour relations
 - Development of industrial democracy
 - Conflict relations
 - Human relations
8. The conflicts and dispute between employers and employees on any industrial matters are known as
- Industrial disputes
 - Working Condition
9. The objectives of trade union include
- Employee compensation
 - Recognition and participation
 - All of these
10. Are collective agreements legally enforceable?
- Yes, otherwise they would be worthless
 - No, they are never legally enforceable
 - Only those made with trade unions
 - They are presumed not to be legally enforceable unless the parties agree otherwise
11. Are employers obliged to provide information to trade union representatives for collective bargaining purposes?
- No, because it would be unfair on the employer in the negotiations.
 - No, because there might be a lot of sensitive information included which the employer might not wish to be known.
 - Yes, but only if the union representatives agree to keep it secret
12. Under which of the following situations may a union refuse to admit a person or expel a member?
- Because they do not feel that they are a suitable member
 - Because of their financial means
 - Because of misconduct
 - Because of their current state of health

PART - B

Answer any FOUR out of SIX

[4x7=28]

- Define Industrial Relations and specify its six main parties.
- Discuss various forms and tactics of Collective Bargaining.
- Elaborate on various Industrial Dispute settlement machinery.
- Explain WPM in Indian Scenario (Policy & Schemes).
- What are the various provisions under The Payment of Wages Act, 1936.
- Mention the various sections of fixation & revision of wages under The Minimum Wages Act, 1948.

PART - C

Answer any TWO out of FOUR

[2x15=30]

- Explain Strike and its various types. Also differentiate between Strikes, Lay-Off and Lockout.
- Discuss the various legislations governing occupational health & safety in India.
- Elaborate on various sections under Trade Union Act, 1926.
- Mention the various principles, objectives and structure of International Labour Organization.



6th Semester End Term Examination: 2021-22.

Subject : Advertisement & Sales Promotion **Roll No:**
Course : B.COM [Hons.]
Full Marks : 70 **Time : 3 Hours.**

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PART - A

Multiple Choice Questions

[12x1=12]

1. Promotion mix includes Sales Promotion, Personal Selling, Advertising and
a) Marketing b) Sales
c) Publicity d) None of these
2. The most popular form of advertising and it reaches to masses.
a) Social Media b) Email
c) Television d) Print
3. In a _____ advertising schedule, advertising is used during every period of the campaign, but the amount of advertising varies considerably from period to period.
a) Fighting b) Continuous
c) Plotted d) Pulsing
4. Advertising for _____ is not allowed.
a) Liquor b) Washing powder
c) Cigarette d) Both a and c
5. The cognitive, affective, and behavioural stages are known as:
a) AIDA model b) Learn-Feel-Do
c) Retention, Yielding, Comprehension d) Information-Processing mode

PART - C

Answer any TWO out of FOUR

[2x15=30]

1. Explain the various types of advertising?
2. What is advertising effectiveness? State and explain the methods of evaluating advertising effectiveness. Mention the different types of advertising scheduling methods.
3. What are the different types of advertising agencies? Discuss the different functions performed by each of them.
4. Define budget. Explain the methods of Budget Allocation?

6. This is the rate at which consumers can forget a product or its advertising:

- a) Product substitutability
- b) Advertising frequency
- c) Sales decay rate
- d) Competition and clutter

7. According to John C. Maloney, a buyer expects four types of rewards from a product, they are:

- a) Rational, Social
- b) Ego Satisfaction
- c) Sensory
- d) All of them

8. A detergent that advertises how clean it gets clothes is appealing to the _____ consumer need.

- a) Functional
- b) Symbolic
- c) Utilitarian
- d) Emotional

9. _____ is known as the father of modern advertising in India.

- a) Alyque Padamsee
- b) Piyush Pandey
- c) R. Balki
- d) Prasoon Joshi

10. In TRIM model of communication, TRIM stands for:

- a) Target, Reach, Intention, Media
- b) Target, Reaction, Impact, Method
- c) Target, Receiver, Impact, Method of media
- d) Target, Receiver, Intention, Method

11. An _____ is an independent organization set up to render specialized services in advertising in particular and in marketing in general.

- a) Agency
- b) Sponsor
- c) Advertising agency
- d) Media house

12. AIDA stands for Attention _____ Desire and _____.

- a) Interest; Action
- b) Idea; Approach
- c) Intensity; Appeal
- d) Involvement; Appeal

PART - B

Answer any FOUR out of SIX

[4x7=28]

1. What is creativity in advertising? Explain the various creative processes in detail.
2. Define the term advertising. Discuss the Impact of advertising on brand preference of high involvement products.
3. Write short notes on:
 - a. AIDA Model
 - b. DAGMAR
4. Discuss the various elements of advertising copy?
5. Differentiate between advertising and sales promotion.
6. Write a note on:
Pull and Push strategy of Marketing.



6th Semester End Term Examination: 2021-22.

Subject : Entrepreneurship
Course : B.COM [Hons.]
Full Marks : 70
Roll No:
Time : 3 Hours.

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PART - A

Multiple Choice Questions

[12x1=12]

1. A corporate manager who starts a new initiative for their company which entails setting up a new distinct business unit and board of directors can be regarded as:
a) Ecopreneur
b) Technopreneur
c) Entrepreneur
d) Social Entrepreneur
2. The term "Entrepreneur" has been derived from the word "entrepreneur" which means:
a) To give
b) To undertake
c) To choose
d) decide
3. Which of the following factors should not be included in PESTLE analysis?
a) Government re-cycling policy
b) Proposed reduction in interest rates
c) Competitor activity
d) Demographic changes
4. The step wherein an entrepreneur decides on the future prospects of the business is known as
a) Resourcing
b) Management
c) Harvesting
d) None of above

2. Explain the various types of advertising?
3. Explain Methods of Budget Allocation?
4. Discuss the various objectives of advertising?

5. Innovation can best be defined as _____.
 - a) The generation of new ideas
 - b) The evolution of new ideas
 - c) The opposite of creativity
 - d) The successful exploitation of new Ideas.
6. Which of the following shows the process of creating something new:
 - a) Business model
 - b) Modelling
 - c) Creative flexibility
 - d) Innovation
7. Which one of the following is the way by which an entrepreneur can enter into international business?
 - a) Export
 - b) Non-equity arrangements
 - c) Direct foreign investment
 - d) All the above
8. The purpose of financial analysis is to determine _____ of the project.
 - a) Input feasibility
 - b) Output feasibility
 - c) Financial feasibility
 - d) Cost-benefit feasibility
9. Which of these is not an environmental barrier to entrepreneurship:
 - a) Lack of skilled labour
 - b) Custom of people
 - c) Lack of fund
 - d) Lack of infrastructure
10. These innovations replace and shape a new market
 - a) Incremental Innovations
 - b) Open Innovations
 - c) Disruptive Innovations
 - d) None of these
11. In a Business plan _____ is the part where you describe your potential customers
 - a) Business Concept
 - b) The protection of proprietary information of commercial value
 - c) Financial Section
 - d) Marketplace section
12. Trademarks relate to _____.
 - a) Practice and Knowledge acquired through experience.
 - b) The right to reproduce one's own original work
 - c) The right to reproduce one's own original work
 - d) Brand identity

PART - B

Answer any FOUR out of SIX

[4x7=28]

1. What is creativity in advertising? Explain the various creative processes in detail.
2. Define the term advertising. Discuss the different Advertising Appeals.
3. Discuss the elements promotion mix?
4. Write short note on: a. Out-of-Home (OOH) advertising
b. Transit Advertising
5. Differentiate between advertising and sales promotion
6. Write short note on: (i). Surrogate selling (ii). Bait and switch advertising

PART - C

Answer any TWO out of FOUR

[2x15=30]

1. What is advertising effectiveness? State and explain the pre testing and post testing methods of evaluating advertising effectiveness.



6th Semester End Term Examination: 2021-22.

Subject : Event Management **Roll No:**

Course : B.COM [Hons.]

Full Marks : 70 **Time** : 3 Hours.

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PART - A

Multiple Choice Questions

[12x1=12]

1. Which of the following is/are the need for Event Management?
a) Optimum use of resources
b) Objective Oriented
c) Only A
d) Both A & B
2. When businesses and organizations playing recorded music in public (whether live or via CDs, radio/ TV broadcasts, background music systems or other sources) usually need to obtain _____
a) IPRS
b) PPL
c) Excise License
d) Premise License
3. Why should you research into whether or not there are other similar corporate events happening around the same time as yours?
a) Because you can look into what they are doing and emulate it
b) Because you can suggest teaming up with them to make
c) Because hosting your event at the same time could affect its attendance
d) Because you'll know it's a good time to host your
4. Corporate events are

- a) The sponsor events to introduce new products; reward outstanding performance, increase sales motivation, or simply to provide information
- b) Events such as golf tournaments, wine receptions, auctions, luncheons, etc.
- c) Education fair, job fair, workshop/seminar, debate, contest, competition etc.
- d) None of these
5. The event administration domain deals with the proper allocation, direction and control of resources used in an event project. Is this statement True or False?
- a) False
b) True
c) None of these
d) Cannot say
6. Which department is responsible for the publicity of the Event?
- a) Hospitality Dept.
b) Programme coordination Dept.
c) Promotion coordination Dept.
d) Equipment Dept.
7. Responsibility for setting up and dismantling the physical setup for the whole event is given to _____
- a) Infrastructure Manager
b) Logistic Manager
c) Security Manager
d) Event coordinator
8. It involves proper churning of the original ideas. This enables the team to come up with a suitable theme around which the event is to be centered.
- a) Canvassing
b) Culmination
c) Conceptualization
d) Customizing
9. Any unforeseen events like crowd rush, fire breakout, earthquake would be categorized under.
- a) Venue Planning
b) Logistics Planning
c) Contingency Planning
d) None of these
10. Why feedback report is required from the visitors.
- a) To Know the satisfaction level
b) To find the missing link for successful event, if it fails.
c) Only B
d) All of them
11. _____ is planned and sustained effort to establish and maintain mutual understanding between an organization and its public.
- a) Commercial App
b) Direct Selling
c) Public Relations
d) E-mail Marketing
12. _____ session helps in generating creative and new ideas
- a) Roadshows
b) Seminar
c) Conference
d) Brainstorming

PART - B

Answer any FOUR out of SIX

[4x7=28]

1. What is brainstorming? Explain the advantages and disadvantages of brainstorming
2. What are the steps in developing record keeping system?
3. Who are the key decision makers in event management? Explain

4. Explain the importance of corporate entertainment. State few corporate event entertainment ideas.
5. Explain 5 C's of Event Management.
6. What is Event Management? Explain the need for Event Management.

PART - C

Answer any TWO out of FOUR

[2x15=30]

1. What are the permissions, licenses and policies required for planning and conducting an event? Explain in detail.
2. How does manager organize the events and assign responsibilities to the various people involved in the event?
3. Elaborate on the importance of public relation. What are the type of media used in public relations?
4. What are the job responsibilities of corporate event organizer?

Additional Information: -

1. Proposed dividend made during 2020 has been paid during 2021.
2. Depreciation: (a) Rs. 20,000 on Plant & Machinery (b) Rs. 40,000 on Land & Building
3. Interim dividend has been paid Rs. 40,000 in 2021.
4. Income-tax Rs. 70,000 has been paid during 2021.



ARKAJAIN
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Jharkhand

6th Semester End Term Examination: 2021-22.

Subject : Management Accounting **Roll No:**
Course : B.COM [Hons.]
Full Marks : 70 **Time : 3 Hours.**

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PART - A

Multiple Choice Questions

[12x1=12]

1. Return on Investment is a _____
a) Turnover Ratio
c) Profitability Ratio
2. Stock Turnover ratio is a _____
a) Activity Ratio
c) Solvency Ratio
3. Turnover ratio is also known as _____
a) Activity Ratio
c) Liquidity Ratio
4. P/V ratio means _____
a) Contribution/Sales
c) Fixed cost/Sales
5. Depreciation on fixed assets is _____
a) Non-Operating Income
c) Operating Income
6. Profit on sale of fixed assets is _____
a) Non-Operating Income
c) Non-Operating Expenses
- b) Solvency Ratio
d) None of these
- b) Profitability Ratio
d) All of these
- b) Solvency Ratio
d) Profitability Ratio
- b) Sales/Contribution
d) Fixed Cost/Contribution
- b) Operating Expenses
d) Non-Operating Expenses
- b) Operating Income
d) All of these.

7. In Fund flow statement, Sale of fixed assets is _____

- Sources of funds
 - Sources of cash
 - Application of funds
 - Application of cash
8. In fund flow statement, increase in working capital is _____
- Application of funds
 - Sources of funds
 - Application of cash
 - Application of cash
9. Margin of safety is the difference between _____
- Planned Sales and Planned Profit
 - Actual sales and break even sales
 - Planned Sales and Actual Sales
 - All of these

10. Selling price Minus marginal cost _____

- Fixed cost
- Semi variable cost
- Contribution
- Break-Even point

11. Sales budget is a _____

- Functional budget
- Master budget
- Expenditure budget
- Flexible budget

12. Management accounting information is used by _____

- Banks
- Creditors
- Management
- Government

PART - B

Answer any FOUR out of SIX

[4x7=28]

- How does Management Accounting differ from Cost Accounting? Explain.
- What are the uses of Fund flow statement? What are its disadvantages?
- Briefly explain the Profitability ratios.
- If the Current ratio and Liquid ratio of a firm are 2.2 and 0.8 respectively and its Current liabilities are Rs. 10 lakhs. Calculate the value of stock held by firm.
- From the following data, compute Break-even sales and Margin of safety: -
Sales Rs. 10,00,000; Fixed cost Rs. 3,00,000; Profit Rs. 2,00,000.
- Form the following calculate cash from operation: -

Profit and Loss account for the year ended 31st March 2021.

Particulars	Amount	Particulars	Amount
To Salaries	5,000	By Gross Profit	25,000
To Rent	1,000	By Profit on sale of land	5,000
To Depreciation	2,000	By Income-tax refund	3,000
To Loss on sale of Plant	1,000		
To Goodwill written off	4,000		
To proposed dividend	5,000		
To provision for tax	5,000		
To Net profit	10,000		
TOTAL	33,000	TOTAL	33,000

PART - C

Answer any TWO out of FOUR

[2x15=30]

- State the importance and uses of cash flow statement. Explain distinguish between cash flow statement and Fund flow statement.
- What are the advantages of preparing cash budget? Distinguish between flexible budget and fixed budget.
- From the following final accounts of RIL Ltd. For the year ending 31st March 2021, you are required to calculate following: -

- Acid Test Ratio
- Stock Turnover Ratio
- Operating Ratio
- Debt Collection Period
- Net Profit to capital employed ratio

Balance Sheet as on 31st March 2021.

Liabilities	Amount	Assets	Amount
Share capital (in shares @ 10 each)	5,00,000	Land and Building	5,00,000
General Reserve	4,00,000	Plant and Machinery	2,00,000
Profit and Loss account	1,50,000	Stock	1,50,000
Sundry Creditors	2,00,000	Sundry debtors	2,50,000
		Cash and bank balance	1,50,000
TOTAL	12,50,000	TOTAL	12,50,000

Profit and loss account for the year ended on 31st March 2021.

Particulars	Amount	Particulars	Amount
To Opening stock	2,50,000	By Sales	18,00,000
To Purchases	10,50,000	By Closing stock	1,50,000
To Gross Profit (c/d)	6,50,000		
TOTAL	19,50,000	TOTAL	19,50,000
To Administration exp.	2,30,000	By Gross Profit (b/d)	6,50,000
To Selling and distribution	1,00,000	By Other income	50,000
To Expenses of financing	20,000		
To Net profit	3,50,000		

4. From the following balance sheets of XYZ Co. Ltd, prepare fund flow statement: -

Liabilities	2020	2021	Assets	2020	2021
Equity sh. Capital	6,00,000	8,00,000	Goodwill	2,30,000	1,80,000
Prof. sh. Capital	3,00,000	2,00,000	Land & Building	4,00,000	3,40,000
General Reserve	80,000	1,40,000	Plant & Machinery	1,60,000	4,00,000
Profit & Loss a/c	60,000	96,000	Debtors	3,20,000	4,00,000
Proposed dividend	84,000	1,00,000	Stock	1,54,000	2,18,000
Creditors	1,10,000	1,66,000	Bills receivable	40,000	60,000
Bills Payable	40,000	32,000	Cash	30,000	20,000
Tax provision	80,000	1,00,000	Bank	20,000	16,000
TOTAL	13,54,000	16,34,000	TOTAL	13,54,000	16,34,000



ARKAJAIN
University
Jharkhand

6th Semester End Term Examination: 2021-22.

Subject : International Finance
Course : B.COM [Hons.]
Full Marks : 70

Roll No:

Time : 3 Hours.

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PART - A

[12x1=12]

Multiple Choice Questions

1. Theory of absolute advantage focuses on
a) Product or commodity that a country has in abundance or at advantage.
b) Product or commodity that a country has less in volume.
c) No bars on trade and tariffs
d) None of these
2. Suppose you are a member of export import policy committee: you would _____ the money supply to revive the country's trade.
a) Restrict
b) Release
c) Double
d) None of them
3. David Ricardo gave the theory of
a) Mercantilism
b) Absolute advantage
c) Comparative advantage
d) None of them
4. Modern day international trade policy follows
a) Mercantilism
b) High import tariff Policy
c) Less exports
d) None of them

5. International trade promotes
- Economic growth of countries
 - Contributes in GDP
 - Fosters long term relationships
 - All of these
6. Historically high trade tariffs and taxes discourages
- Imports
 - Exports
 - Both of the above
 - None of the above
7. Contractionary policy restricts the money flow as usual in the economy
- True
 - False
8. HO theory states that
- Country should produce the goods it has in abundance or at advantage
 - Product or commodity that a country has in abundance or at advantage
 - Should follow close economy
 - None of these
9. Free trade policy advocates.
- No taxes
 - No tariffs
 - No import duties
 - All of these
10. Closed trade policy restricts the cargo and goods flow as usual in the economy
- True
 - False
11. HO theory also known as
- Factor proportion theory
 - Freight policy movement
 - Foreign policy theory
 - Free market policy
12. Leon tiff paradox is related to HO theory
- True
 - False
 - Both of them
 - None of the above

PART - B

Answer any FOUR out of SIX

[4x7=28]

1. Explain the terms: FDI, FII, Exports, Open economy.
2. 'Diversification' is used as hedging. Elaborate.
3. List down the benefits of working with international teams.
4. Explain Mercantilism & Theory of absolute advantage with examples.
5. What do you mean by Bid price & Ask price? Give the working formulae of Bid-Ask spread.
6. Economic scenario also impacts the international flow of funds. Explain.

PART - C

Answer any TWO out of FOUR

[2x15=30]

1. Give brief description of three types of Foreign exchange exposure.
2. Write a brief account on World bank. List down its functions.
3. What are the factors affecting international trade flows? Illustrate with examples.
4. What are the factors/risks involved in working with international teams? Explain in detail by giving five valid points



6th Semester End Term Examination: 2021-22.

Subject : Training and Development **Roll No:**

Course : B.COM [Hons.]

Full Marks : 70 **Time : 3 Hours.**

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PART - A

Multiple Choice Questions

[12x1=12]

1. In total outsourcing, the company has to do just two things namely nominating the trainers and _____.
 - a) Paying the training fees
 - b) Selection of trainees
 - c) Designing the program
 - d) All of the above
2. The agreement of outsourcing should specify the work to be done both in _____ and _____ terms.
 - a) Paying and Secondary
 - b) Initial and Final
 - c) Quantitative and Qualitative
 - d) Local and National
3. The organizational effectiveness depends on the performance and _____ of their employees.
 - a) Analysis
 - b) Excellence
 - c) Result
 - d) None of the above
4. _____ is the gap between the knowledge, skills and attitudes required and the knowledge, skills and attitudes already possessed by the trainee and exists at all levels of the organization.
 - a) Training Analysis
 - b) Training Evaluation
 - c) Training Need
 - d) Training Implementation

5. In most of the small organization the _____ decides who is to be trained.
 a) Management
 b) Trainer
 c) Client
 d) Subordinate
6. The six basic factors that should be considered in setting priorities for meeting training Needs are impact, Scope, Organization Policy, Time, Need type and _____.
 a) Accessibility
 b) Feasibility
 c) Publicity
 d) All of the above
7. Training is an organized procedure which brings about a _____ change in behaviour for a definite purpose.
 a) Semi-Permanent
 b) Permanent
 c) Temporary
 d) None of the above
8. The beneficiaries of training are _____ employees and personnel relations.
 a) Employer
 b) Organization
 c) Agents
 d) Customers
9. The sponsors of training and development are:
 a) Colleagues
 b) Subordinates
 c) Superiors
 d) Clients
10. The role of trainer and _____ is most important for success of any training Programme.
 a) Trainee
 b) Client
 c) Employer
 d) All of the above
11. The forces of _____ and _____ have intensified the pressure to narrow down the scope of training and development.
 a) Language, Privatization & Globalization
 b) Liberalization, Power & Globalization
 c) Liberalization, Privatization & Generosity
 d) Liberalization, Privatization & Globalization
12. In view of cataclysmic changes taking place in the environment, the _____ factor has become all the more important.
 a) Political
 b) Economical
 c) Human
 d) Technological

PART - B

Answer any FOUR out of SIX

[4x7=28]

1. Mention the various beneficiaries of training.
2. Discuss the training needs in different strategies.
3. Elaborate on various strategies for managing competitive environment.
4. Explain the operational design for on-the-job and off-the-job training.
5. Explain the concept of Learning Curve along with its principles.
6. Classify the different types of needs.

PART - C

Answer any TWO out of FOUR

[2x15=30]

1. Elaborate on various models of organizing training department.
2. Discuss the various considerations in designing effective training program.
3. What are the various Learning Theories? Explain.
4. Explain the organizational, operational and manpower analysis under training need assessment.



6th Semester End Term Examination: 2021-22.

Subject : Banking & International Trade **Roll No:**

Course : B.COM [Hons.]

Full Marks : 70 **Time : 3 Hours.**

Instructions to the Candidates:

- Read the question paper very carefully.
- Start writing from 2nd page onwards; **Don't Write On The 1st Page Backside.**
- Question Paper is divided into Three Parts -A, B & C.
- Part-A is containing 12 multiple choice questions.
- Part- B containing SIX questions out of which FOUR questions are to be answered.
- Part C containing FOUR questions out of which TWO questions are to be answered.
- Do not write anything except your Roll No. on the question paper.
- Possession of **Mobile Phones** or any kind of **Written Material, Arguments with the Invigilator or Discussing with Co-Student** will come under **Unfair Means** and will **Result** in the **Cancellation of the Papers.**

PART - A

Multiple Choice Questions

[12x1=12]

1. Monetary policy is different from fiscal policy
a) True
b) False
2. Monetary policy is governed by
a) The Government
b) Central Bank
c) Regional rural Bank
d) Cooperative Societies
3. Monetary policy is used for
a) Stabilizing money supply
b) Regulate the flow of money
c) Maintain certain level of currency
d) All of these
4. Repo rate refers to the rate at which
a) Central bank lends to commercial banks
b) Commercial bank lends to customers
c) NBFC's lends to third parties
d) None of them
5. Suppose you are a member of RBI monetary policy committee: you would _____ the Money supply to revive the COVID battered economy
a) Restrict
b) Release
c) Double
d) None of these

6. RBI is responsible for issuing and supply of money in the economy. Function of RBI includes.

- a) Maintaining faith in banking institutions
 - c) Proper flow of money
 - b) Central bank has an authority to issue
 - d) All of the above
7. What does demonetisation stands for
- a) Selling of public sector to private sector
 - b) Issuing new coins
 - c) None of these
 - d) Certain denomination of notes that has been declared invalid.

8. Bharatiya Reserve Bank Note Mudran is one of the specialised divisions of RBI through which it mints Indian bank notes and coins:

- a) True
- b) False
- a) 1933
- b) 1934
- c) 1935
- d) 1936

10. The main functions of money are distinguished as:

- a) A medium of exchange
- b) A unit of account
- c) A store of value and
- d) All of these

11. Money can be transferred to different account through

- a) NEFT
- b) RTGS
- c) Net Banking
- d) All of these
- b) Money reduction in the economy
- d) None of the above

PART - B

Answer any FOUR out of SIX

[4x7=28]

1. Explain Fisher model of demand for money.
2. What do you mean by monetary policy? What are its objective
3. List down the primary and secondary function of Commercial banks.
4. Explain Mercantilism & Theory of absolute advantage with examples.
5. State three types of demand for money.
6. Explain the terms: CRR, SLR, Repo Rate & Reverse Repo Rate.

PART - C

Answer any TWO out of FOUR

[2x15=30]

1. What do you mean by Expansionary & Contractionary monetary policy? Explain with relevant examples.
2. What are the determinants of Foreign exchange rate? Illustrate with proper

3. What are the factors affecting international trade flows? Give examples.
4. List down the different types of money? Explain any three types with proper relevance.